

Real World Business

More information about Process Improvement and Change Management.

The events of post the Northern Rock demise, and the global recession has made many business leaders look inwardly and not only re-evaluate their own ability to weather a recession but also look at how they can operate their businesses more efficiently.

At Real World Business we assess the wasteful areas (by wasteful we mean in terms of time, effort and money primarily) of existing process and create alternative methods of working which exploit the features of Sage.

Clearly this is not a 'quick fix' and the biggest obstacles are the people most affected by the change.

This requires a level of sensitivity and tenacity on our part, and also a belief that this will improve how the company operates. We have to instil this belief in others.

Our first step is to evaluate existing processes and 'map' these alongside the proposed improvements.

We then present these to the project stakeholders and collaborate and consult on the proposal.

Clear goals and actions are set, with a reassurance that everyone will be provided with the necessary skills required (that's where our training comes in!)

We will project manage the change and assist stakeholders to:

- Set the objectives
- Define the roles
- Team-build
- Enthuse
- Communicate the message
- Negotiate and collaborate
- Influence change
- Gain commitment
- Train staff

If you would like more information on how Real World Business can train your team, install and configure Sage software or provide business integration then contact us. You can also email info@realworldbusiness.co.uk or call 01909 512182.

